

Sale is the lifeblood to continued growth of Company. Membership Consultants report directly to Sales Managers. Their main responsibility is to attract and generate new Memberships. This includes a variety of activities such as promotional campaigns, face to face, phone calls and in-club presentations.

Membership Consultant (MC)

1. Assist the Sales Team Leader in generating club revenue through achieving sales targets.
2. The position involves extensive relationship with potential and new members and the club team.
3. This role requires flexibility in working hours (including weekends) and willingness to “Can Do Attitude”.
4. To generating new business, getting on the phones, following up leads and referrals and looking to generate prospects and appointments within the local residential and business community.
5. Conduct tours with perspective members and sell facilities of the Club, ensuring appropriate follow up activity where necessary.
6. MC will be tasked with assisting in running promotions and sales initiatives and most importantly they'll need a confident and outgoing personality with excellent customer service skills to positively influence individuals of all ages and backgrounds to sign up for a healthy lifestyle.
7. Develop relationships with members, prospects and corporate businesses to ensure a constant flow of new business into the club.
8. Work within your team to hit and exceed targets, career and personal goals.
9. Develop relationships with members, prospects and corporate businesses to ensure a constant flow of new business into the club.
10. Either way MC will thrive under pressure to achieve the results which could be their opportunity to take their career to the nextlevel and beyond.
11. Duty hours should be 9 hours including breaks Full Time.
12. Duty hours should be 5 hours(straight) including breaks Part Time.
13. Basics plus Attractive Incentive